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# Training Comparison Guide

Comparison point	STL	Provider "X"	Provider "Y"
<b>Training delivery</b>	<b>STL</b>	<b>Provider "X"</b>	<b>Provider "Y"</b>
Courses never cancelled	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Last minute rescheduling, online	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
12+ months training schedule	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Online 60 sec booking with "easy-jet" style pricing	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
UK-wide delivery	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Regular Institute of Leadership and Management training courses	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
London's largest schedule for MS Excel, Project, VBA, Powerpoint, Access...	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Quality of service</b>	<b>STL</b>	<b>Provider "X"</b>	<b>Provider "Y"</b>
Advice/support from trainers for 24 months via online forum	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Comprehensive course reference material (recycled paper) provided on all public schedule and closed company events (e-downloads for on-site)	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality class sizes, average 6 people	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Institute of IT Training (IITT) Accredited Provider	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Institute of Leadership and Management endorsed training	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Comparison point	STL	Provider "X"	Provider "Y"
Microsoft Certified Partner	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Industry certified trainers	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
97% delegate satisfaction, 100% sample	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
View delegate feedback online	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
View order history, promotions etc online	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Warm lunches and refreshments provided on all public schedule and closed company events	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Pricing / promotions	STL	Provider "X"	Provider "Y"
We will beat any like for like training quotation	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
1 free stand-by place for every onsite/closed company order placed	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Online "easy-jet" pricing model	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Public schedule 1 day courses promotional rates when booked ahead	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Delivery methods / services	STL	Provider "X"	Provider "Y"
Public schedule and UK-Wide onsite	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Tailored closed company training	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Consultancy services (Project server, Access, Web design)	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Bespoke training (Excel VBA, ACCESS etc.)	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
One-to-one / executive coaching	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Training needs analysis (TNA)	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Office roll-outs, Floorwalking, Drop-in surgeries	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Microsoft Office Specialist (MOS) Testing	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Comparison point	STL	Provider "X"	Provider "Y"
Additional features	STL	Provider "X"	Provider "Y"
IT hire, laptops, projectors - UK wide	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Electronic, paper-free invoicing, joining instructions and delegate feedback	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Easy account management online; new bookings, promotions, staff training history & more	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>



Institute of  
IT Training  
Accredited  
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